

**Determination
of a Strategic
Outsourcing
Partner**

*Securing the
talent to succeed*

Background

A multi-billion dollar company was in chronic need of additional software verification talent, and was considering outsourcing to alleviate continued delays. Management hired a large consulting firm to solve the issue, with no success. By the time the company was referred to PLS, time pressures were taking a substantial toll on the bottom line.

Solution

PLS performed a gap analysis and identified critical issues, including significant internal hurdles posed by a workforce afraid of losing their jobs if outsourcing proved to be successful. While improving internal communication to achieve buy-in among staff, PLS conducted a nationwide search for potential outsourcing partners. Candidate companies were screened, and the top three underwent thorough interviewing by PLS.

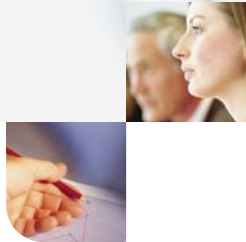
Results

The company chose the outsourcing partner recommended by PLS, and several years later they maintain a very successful relationship.

Take action. Call us today.

See how we can help you make and keep commitments. Our partners are located in the Minneapolis/St. Paul area, and have experience managing projects in both North America and Europe.

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Logic Intuition

Project Leadership Services

We help you make and keep commitments.